Canola hybrids vs OPs: which one wins and where?
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Key messages
- The economic analysis showed that the break-even yield for hybrids versus OP canola was 1.25 t/ha for TT canola, 0.7 t/ha for RR canola, and 1.7 hybrid CL canola.
- The sensitivity analysis indicated that ±10% changes in canola price and seed cost shifted the break-even yield by ±0.1 t/ha.
- Our study makes a case for Australian canola breeders to maintain OP canola varieties, rather than shifting their focus entirely to hybrids, to underpin continued productivity and profitability in lower rainfall areas.

Key words: hybrid, open-pollinated, gross margin.

Aims
Canola production in Australia is moving into lower rainfall areas from its initial high rainfall zone (HRZ) heartland, and playing different roles, from cash crop in the HRZ to break crop in the low rainfall area, depending on yield potential and farming system need. Current canola cultivars offer a range of options to accommodate the needs of growers across the rainfall zones using hybrid (HB) and open pollinated (OP) cultivars with four of herbicide tolerances (HT) groups (triazine tolerant: TT; Roundup Ready: RR; imidazolone tolerant or more commonly used Clearfield: CL, and conventional: CV). OP TT canola seed is cheap (ca. $2/ha), offers robust weed control and has been widely adopted, despite the acknowledged yield penalty associated with the technology. Conversely, hybrid canola is more vigorous and weed-competitive, and can yield up to 20% more than OP cultivars in Australia and Canada (Brandt et al., 2007; Kirkegaard et al., 2012), but it is more expensive to grow as hybrid seed costs approximately $27-34/kg. Recently, canola breeding has gradually shifted from OP to hybrids because canola breeders value the income stream presented by hybrid production as seed cannot be retained by farmers. One of the important questions faced by growers is whether they should grow hybrid or OP canola, given the yield-cost trade-off and this is likely to depend upon yield potential of specific sites according to rainfall and growing season length. While hybrid canola might provide opportunities to achieve higher yield, is it more profitable at a given environment? This paper seeks to answer these questions and provide growers with guidelines to select the right varieties. It also serves to demonstrate to seed suppliers and breeders which varieties are likely to be relevant in different regions in the longer term and which direction breeding effort for canola should be focused.

Method and materials
A total of five field experiments using 19-20 canola varieties and two nitrogen (N) rates (0 and high, as appropriate for the rainfall zone) were conducted in the low (Merredin, 2014), medium (Cunderdin, 2013 and 2014), and high (Kojonup, 2013 and 2014) rainfall areas of Western Australia. Current cultivars were used, balanced by heterosis (OP and hybrid), herbicide group (TT, RR, CV and CL) and phenology as much as possible. Experiments were laid-out in a split-plot design with herbicide group as main plots to facilitate the contrasting herbicide treatments, and replicated three times at each location. The high N rate treatment increased with rainfall zone, from 80 kg N/ha at Merredin, 100 kg N/ha at Cunderdin, and 150-175 kg N/ha in Kojonup. At seeding, 20 kg N/ha was drilled as a base application, 50% of the remaining N was applied at the six leaf stage and the other 50% at bud visible stage as aura. The seeding rates were set to achieve 40 plants m⁻² based on seed weight and a priori germination rates. For each herbicide group, the corresponding herbicides were sprayed to control weeds. The plot size was 20 m by 1.54 m. The whole plot was harvested using a plot harvester and 1 kg of seed sample from each plot was collected to analyse oil, protein and moisture content using a calibrated FOSS Infratec. Yield was reported at 8% moisture and 42% oil content. In
addition to these experiments, the NVT data from experiments in Western Australia, Victoria, New South Wales, and South Australia from 2010 to 2014 were provided by the Australian Crop Accreditation System Limited (ACAS). To minimize the effect of imbalance, only varieties tested at > 20 locations were included in the analysis. Finlay-Wilkinson (1963) analysis was used to quantify responsiveness to environment using the 2 N treatment means for each of the 5 trials to provide a total of 10 environment means from Merredin (2014), Cunderdin (2013, 1014) and Kojonup (2013, 1014) in regressions of varieties nested within heterosis and/or herbicide groups. The same Finlay-Wilkinson (1963) regression was performed on the NVT data. Residual plots were generated in both regression and ANOVA to detect errors and check for common, independent error variance. In order to estimate the gross margin of hybrid and OP systems, the yield of hybrid and OP canola was derived from the Finlay-Wilkinson linear regression equations from the NVT data. The N fertiliser input cost varied with yield while the other nutrients cost was set at $34/ha. The assumption was that 50 kg N/ha are required to produce 1 ton of canola grain. The cost of input for different herbicide systems and grain price for canola was based on current agronomic consultants’ estimation. The grain price was set at $523 for CL, TT, and CV canola and $509 for RR canola. In order to make sure that breeders can recover their investment in OP canola varieties, we assumed $5/ton of end point royalty for OP canola and subtracted the end point royalty from the revenue for all OP canola.

**Fig. 1** The response of (a) hybrid and open pollinated (OP) canola, and (b) four herbicide systems (Clearfield: CL, conventional: CV, Roundup Ready: RR, and triazine tolerant: TT) to yield potential represented by the site.N mean yield at five site and year combinations in 2013 and 2014. The letters followed by two digits and N treatment represent the site (Kojonup: KJ, Cunderdin; CD, Merredin: MR), year and nitrogen treatment.

**Results**
A Finlay-Wilkinson (1963) approach of regressing hybrid and OP means against each site by year N treatment mean (eg low and high N means per site year) was very effective, capturing 96% of variance. The large slope differences were between hybrid (1.087±0.0018) and OP (0.883±0.03) canola (Fig.1a), with only minor cultivar differences within heterosis groups. This resulted in a fan-shaped response to site yield potential (Fig. 1a), where both heterosis groups emerge from a common yield at low yielding sites (0.32 for hybrids and 0.33 for OPs at Merredin), and then separate as site mean yield > 1 t/ha. In contrast to the heterosis groups, there were no slope differences between the 4 herbicide tolerance groups, indicated by the parallel lines in Fig. 1b. However, RR canola had a consistent 0.2 t/ha (P < 0.05) yield advantage over the others (CL, CV and TT canola), captured by intercept differences in the regression.

Finlay-Wilkinson (1963) analysis was also very effective for showing national differences in canola responsiveness, capturing 94.4% of variance of NVT trials. When the data from 4 HT groups in WA, NSW, Vic and SA were pooled, the accumulated analysis of variance showed that the heterosis group and its interaction with site and HT groups had significant effects on yield and that no interaction was observed between the state, HT and heterosis groups. Because the interaction between heterosis and HT groups was significant, we subdivided the dataset into TT, RR, CL, and CV groups for the
Finlay-Wilkinson analysis. For TT and RR canola, hybrids had significantly \((P < 0.01)\) greater slopes than their OPs (Fig. 2a, b). The slopes for hybrid and OP CL and for hybrid and OP CV were not significantly different (Fig. 2c, d). Both hybrid TT and RR canola had similar yields to OP canola when the site mean yield was low (<0.7 t/ha). However, as the site mean yield increased, the advantage of hybrid canola became more apparent and the responses of hybrids to environment were greater than OPs for TT and RR canola (Fig. 2a, b). Although the responsive slopes were similar, hybrid CV produced higher yields than OP CV because of a significantly greater intercept difference (0.28 t/ha) (Fig. 4d). However, there was no significant difference in yield between hybrid and OP CL canola.

![Graphs showing yield responses for TT, RR, CV, and CL canola](image)

**Fig. 2** Responses of hybrid and OP triazine tolerant (TT), Roundup Ready (RR), Clearfield (CL) and conventional (CV) canola to the environment in NVT trials conducted in Western Australia, Victoria, New South Wales and South Australia over 5 years period from 2010 to 2014.

Given the fan-shaped yield responses of OP and hybrid canola, gross margins were strongly linked to yield potential: hybrid canola was profitable only when the gains from higher yield outweighed the additional seed cost. Differences in costs, value and yield responsiveness of OP and hybrid canola among the 4 herbicide groups lead to different yield-gross margin relationships (Fig. 3). In RR canola, the break-even yield between OP and hybrid was low (0.7 t/ha; Fig. 3a) because OP RR canola is considerably less yield responsive, but no cheaper than hybrid RR canola. Conversely, the break-even mean yield for hybrid versus OP TT canola was high (1.25 t/ha; Fig. 3a) because in this group OP TT is much cheaper, and has an acceptable yield response (albeit lower than hybrid TT). For TT canola, a 10% increase in canola price decreased the break-even yield to 1.15 t/ha and a 10% decrease in canola price increased the break-even yield to 1.35 t/ha. A 10% reduction in seed cost decreased the break-even yield to 1.12 t/ha and a 10% increase in seed cost increased the break-even yield to 1.36 t/ha. Hybrid CV and CL always produced higher yield than their OP counterpart and were consistently more profitable (Fig. 3a). Given the prevalence of OP TT in Australian production, it is useful to set this as a standard in comparisons (Fig. 3b). Compared with OP TT canola, hybrid RR
and hybrid CV were more profitable only when yield was greater than 2.4 t/ha and 1.7 t/ha (Fig. 4b), respectively, while hybrid CV was profitable across the range of yields tested.

![Graphs showing gross margin compared to OPs and TT canola](image)

Fig. 3 The gross margin (GM) analysis of (a) hybrid canola for four herbicide tolerance groups (Clearfield: CL, conventional: CV, Triazine tolerant: TT, and Roundup Ready: RR) compared their open-pollinated counterparts and (b) hybrid canola compared to open-pollinated TT canola.

**Discussion**

Our study showed that the relative yield performance and profitability of hybrids over OPs strongly depends on site potential yields associated with growing season rainfall in Australia and the herbicide groups considered. The greater yield and gross margin advantage of hybrids over OPs makes hybrids the best option in favourable environments where rainfall is relatively high (> 300 mm) and the growing season is relatively long. However, in areas of low rainfall coupled with high temperatures during the seed filling period, hybrids showed little yield advantages over OPs. The gross margin analysis suggests that hybrid RR and TT canola were profitable in the medium and high yielding environments where potential yield was high. However, they were not profitable in the low yielding environments because the cost associated with seeds outweighed the small yield benefit. This probably explains why around 80% of canola grown in Australia is still OP TT canola. This leads us to conclude that canola breeding in Australia must take into account this fact. The high potential yield and profitability of hybrid canola in favourable high rainfall areas will require canola breeding companies to use the advantage of heterosis to breed hybrid canola. However, the low profitability of hybrids in the low rainfall areas suggests there will be little market for hybrids and requires them to continue to embrace OP TT canola. The departure from breeding OP canola raises the necessity to restore the end point royalty system that allows breeders to recoup their investment. The end point royalty system has been very successful for wheat breeding. Whether an end point royalty system will work in canola is still in question because a much smaller area of canola (20% of wheat area) is grown. Furthermore, farmers can purchase a small amount of OP canola seed and grow them in nursery to produce seeds for next few seasons without need to purchase seeds every year. This makes the end point royalty system much more attractive to breeding companies.

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**References**
