

Barley industry – A future perspective

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AEGIC is an initiative of the Western Australian State Government and Australia's Grains Research and Development Corporation



Key barley topics in the coming years

Global: production reduction

Domestic: consistent area

Sustainable supply chain

Traceable supply chain

Industry leadership & governance

Market access

Potential growth of domestic manufacturing





Global: barley production reduction

Table 1 Major movements in the production, area and trade in global grain and oilseeds over the past 20 years

Attribute	Five-year average		Total movement	Average annual	Proportional
	2000-2004	2015-2019		growth	change
	Barley				
Production (mmt)	141	147	6	0.3%	4.1%
Area harvested (m ha)	56	49	-6	-0.8%	-11.5%
rade (mmt)	16	27	11	3.6%	67.7%
	Grain and oilseeds"				
Production (mmt)	2,146	3,079	933	2.5%	43.5%
Area harvested (m ha)	789	895	106	0.8%	13.4%
rade (mmt)	294	568	274	4.5%	93.1%
	Wheat				
Production (mmt)	584	750	167	1.5%	28.6%
rea harvested (m ha)	213	220	6	0.2%	2.9%
rade (mmt)	104	176	72	3.6%	69.0%
	Corn				
roduction (mmt)	628	1,091	463	3.8%	73.7%
rea harvested (m ha)	140	192	52	2.2%	37.3%
rade (mmt)	75	151	76	4.7%	101.3%
	Barley as proportion of world grain and oilseeds				
Production	6.6%	4.8%			
Area	7.1%	5.5%			
Trade	5.5%	4.8%			

^{*}Grain and oilseeds include: wheat, corn, barley, sorghum, soybean, millet, mixed grain, oats, canola, sunflower, rice, rye. Source USDA (United States Department of Agriculture) 2020



Domestic: consistent area

Winter crop rotations largely constant

Production driven by seasonal conditions

Grower continues to chase yield

Malt to feed price spread influences



Sustainable supply chain



HEINEKEN aims to be carbon neutral in production by 2030 and full value chain by 2040

Annierdum, the Neithenburks, 11 April 2011 1 08:00 Europe/Annierdum

Serve

**HEINEKEN today encounced a new architorum to decarbonese its ceum production by 2000 and its felt value chem by 2040. This is the fact in a server of infriended fever a latter Wood windstore, which form on important port of the company's new fews/Exem bolanced growth stordings

In this Decarde of Action⁽¹⁾, we are committing to accelerating our actions to address climate change. We aim to be carbon neutral in our production sites by 2010 bin order to meet the 1.5% goal set by the Parts Agreenmes. We will further roduce our emissions through energy efficiency and speed up the transition towards revenuable energy. A large part of our overall carbon footgrint beyond production comes from agricultum packaging distributions and confirm the more was well succle in close nearthers with our unrelies and contracts to.

ISCC Certification

Sustainability
International Sustainability
Internatio



End user CSR protocols drive demands down the supply chain

CO2 debate will continue

ISCC and other such programs will continue to draw attention

Market based on accredited barley with discounts for non-accredited barley



Traceable supply chain

Asahi Beverages now brewing with Australian barley

October 18, 2021 by Media Release

Processors want to get as close to the grower as possible

End users will run their own procurement programs direct to growers



Australia's largest brewery at Yatala, Queensland is now brewing beer with barley traceable back to its farm of origin as part of a groundbreaking deal with Aussie growers.



Industry leadership and governance

Consolidation of grower representative groups

Strong emphasis on united industry under one banner - GAL

Driving research, classification and industry direction

QA and integrity on supply chain – GTA

MRL management









Market access

Position Australian barley to access a diverse range of markets

Where it physically flows remains subject to commercial returns

Mitigate supply chain, political and market risk

Australian barley varieties to suit a range of markets

Australian growers are more exposed to risk

Opportunities for Australian barley towards 2030

China remains important to Australia's barley industry
Japan's demand for high quality food and feed barley will remain
Saudi Arabia's demand for feed barley is declining but remains significant
Vietnam's growing beer consumption creates new opportunities
Indian maltsters purchase more malting barley
Malt is the main game in South Korea
Other Middle East nations and Iran
Thailand's feed barley use is an ongoing opportunity
Indonesia and Philippines present new feed options
South America
Sub-Saharan Africa



Growth of domestic manufacturing

Health & Nutrition foods manufacturing

Potential investment in domestic malt capacity

Craft Brewing & Distilling markets offer high value markets





























Key Messages

Supply chain integrity requires compliance

Markets may be more diverse but will be available

End users want to promote their CSR credentials

Industry stewardship to communicate a united and consistent message is required

Health conscious markets continue to drive innovation







Grain & Legume Nutrition Council

AEGIC Barley 2030 report

https://aegic.org.au/wp-content/uploads/2021/03/AEGIC_Barley-2030_LR-1.pdf







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